

MIT Center for Energy and Environmental Policy Research



# **RESEARCH BRIEF**

Climate Policy without a Price Signal: Evidence on the Implicit Carbon Price of Energy Efficiency in Buildings

### **Ghislaine Lang and Bruno Lanz**

Based on data for 548 apartment buildings over 16 years, we quantify the implicit price of carbon associated with more than 400 energy efficiency interventions in 240 treated buildings. Our results suggest significant heterogeneity in both energy savings and in the cost of carbon abatement associated with frequently subsidized measures such as windows replacement and wall insulation.

In the absence of a global carbon price, individual countries often promote specific emissions abatement measures to reduce fossil fuel use. A prominent example is a widespread adoption of subsidized weatherization and energy efficiency programs in buildings. This approach to regulation implies that investment decisions determine the implicit price of carbon as the cost of reducing  $CO_2$  emissions by one tonne (Gillingham and Stock, 2018).

In this paper, we provide empirical evidence on the implicit carbon price of alternative energy efficiency investments, namely insulation of exterior walls, roof or attic, replacement of windows, installation of smart thermostats that optimize heating operations using real-time information (e.g., weather forecasts), and replacement of the boiler, both with and without fuel switching from heating oil to natural gas. Intuitively, we construct a statistical counterpart to the often-cited "McKinsey curve" (McKinsey & Company, 2009), ranking energy efficiency interventions from the least to the most expensive. As current policies (e.g., subsidies for wall insulation or windows replacement) typically target interventions based on expected energy savings, we also document heterogeneous effects of alternative investments on energy use.

Our data comprise a portfolio of 548 apartment buildings (12,820 rental units) observed from 2001 to 2016. During the observation period, 240 buildings benefitted from a total of 402 energy efficiency improvements. We exploit observations for the 308 buildings that experienced no energy-related intervention to form a candidate control group and estimate a counterfactual trajectory for treated buildings in the absence of interventions. In particular,



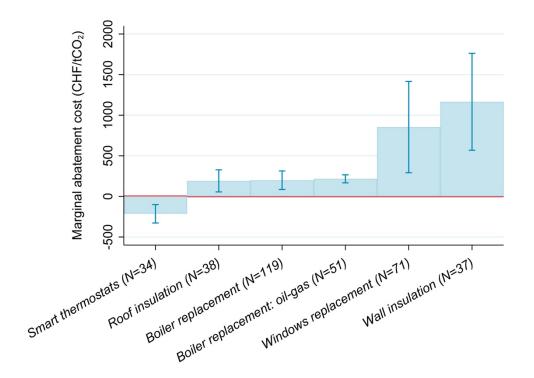
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the staggered nature of investments across buildings allows us to provide evidence that treated and control buildings follow the same trend in the absence of energy efficiency investments.

In order to quantify energy savings associated with individual energy efficiency interventions, we staggered difference-in-differences volgme а estimation strategy (Autor, 2003; Stevenson and Wolfers, 2006), controlling for year and buildings fixed effects, local weather shocks and fuel prices, as well as complementarity effects across interventions (Mulder et al., 2003). We then use detailed information about the financial cost of interventions to quantify the effect of a marginal investment in alternative energy efficiency improvements on building-level CO<sub>2</sub> emissions and heating expenditures. Together with standard engineering estimates on the lifetime of building elements and a discount rate (0% or 6%), this allows us to carry out inference on the implicit price of carbon associated with alternative investments.

Our results show substantial heterogeneity in energy savings across interventions. Widely subsidized investments such as exterior wall insulation and the replacement of windows are associated with energy savings of 18 and five percent, respectively. Further, point estimates for the implicit price of carbon associated with these interventions is around CHF 1,000 per tonne of  $CO_2$ , which is well above estimated benefits of avoided emissions (around USD 40/tCO<sub>2</sub>, see Greenstone et al., 2013). By contrast, evidence suggests that the implicit price of carbon associated with the installation of smart thermostats is negative, and delivers energy savings of around 10 percent. This suggests that such investments are beneficial even in the absence of externalities associated with energy use.

Taken together, heterogeneity across interventions illustrates the difficulty for policy makers to select specific abatement measures instead of relving on a carbon price. In particular, we emphasize the need for transparent information about the cost of carbon abatement associated with different policy interventions. Moreover, while our estimates are consistent with evidence derived in other settings (e.g. Fowlie et al., 2018), evidence on the implicit price of carbon is by construction context-dependent (Gillingham and Stock, 2018), and further work on the impact of specific abatement measures is warranted.



## Figure: Ranking for the implicit price of carbon across interventions

The graph displays point estimates and 95% confidence intervals for estimates of the implicit price of carbon. Prices refer to a 2015 baseline; exchange rate approx. CHF 1 = USD 1

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